

*A/L Management  
Track*



## Making Use of the BSM “What-If” Capability

**BSM 300; 60 Minutes**

**Dates and Times this Quarter:**

**Thursday, February 28, 2008 at 1:00 P.M. MTN**

**Tuesday, March 25, 2008 at 9:00 A.M. MTN**

**Program Objectives:** Are you getting the most from your Balance Sheet Manager? Are you able to model opportunities or possibilities efficiently, and get the answers that provide substance for decisions? If you could use some help in better utilizing this decision-making system, please consider joining us for this **60 minute WebEx**-based presentation designed to maximize the time you spend using Balance Sheet Manager, and maximizing the quality of the “what-if” answers it provides.

**Prerequisites/Level:** This program is designed for analysts and CFOs who operate the Balance Sheet Manager software system, and have used it to model alternatives for their institutions. While we will start with some fundamental principals, at least some prior exposure to the operation of the system is desirable.

**Program Content:** We will start with a review of the data set and work in detail with the options available to you in the construction of the assumptions sets that are necessary for a particular scenario. We will review how to build the assumptions, and suggest ways to save particular scenarios for future use, and how to save output to document the reasons for decisions.

**Time Allotment:** **60 minutes** plus questions, via WebEx.

**Registration:** Complete the attached form and email or fax it back to us at least three (3) business days prior to the program you wish to attend. Your Webex® registration instructions and a packet containing program materials will be emailed to you the day prior to the program date.

**Cost:** \$140 per institution connection. You may include as many people as you like in the session at your location.